

SHOW TO SELL,LLC
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DESIGN SERVICES

It is a question that clients ask at the get go:

“What do you charge?”

The next question is “ How do you work?”

Here is a basic guide for my Design Projects.(An informed client is a good client)

MY HOURLY RATE FOR DESIGN CONSULTATIONS ONLY AND HOW I BILL:

I work on an hourly rate for consultations only. My rate is \$250.00/hour for consults,payable by Venmo @debra-grant-14, or credit card (plus 3.5% cc fee), when appointment is scheduled. Thereafter you will be billed \$250.00/hour for any additional consults. I charge \$100.00/ hour for travel time when going to a project outside of the following towns:

Westport,Weston,Wilton,Fairfield,Norwalk,Easton,New Canaan,Darien,Ridgefield,Redding.

I charge \$50.00/ hour for my assistant’s time when they are working on sourcing products,ordering or arranging returns.

I do not charge for their time when they accompany me on a site visit or placing orders that you and I have confirmed and agreed to.

I generally bill once a month,at the end of the month. Sometimes I’m a little late with that or if there’s only an hour or so to be billed I’ll save it and carry over to the next month.

INITIAL MEETING

You can make an appointment with Marcie Bow by emailing her at mbow@showtosellhomes.com or text her at 203-394-1001

At this time, she will collect all your contact information as well as your project needs. Marcie will confirm all appointments the day before and charge either your credit card or collect venmo payment.

THE AGREEMENT

After our initial meeting,I will write up a proposal where I describe the services you are requesting and detail the payment schedule. After you sign the agreement we can start!

I can typically give you a ballpark range for the design fee for your project when I submit the Proposal and Agreement. This estimate is based on my experience with past projects of similar nature and scope. However,the big variable here is you and your unique circumstances. Since we are just getting to know each other at this point,please realize that decision making,trust,and the need to see many options,etc,all affect the length of the design portion of the job,thereby affecting the fee. While we go to great lengths to get you comfortable with your design,and to provide you with options as needed,time spent on continuous revisions and reselections must be billed.

AVERAGE COST OF A DESIGN BASED ON PAST PROJECTS

HERE ARE SOME AVERAGE COSTS FOR A DESIGN ON A PROJECT:

- **Bathroom remodel and design fee only \$3500.00-\$5000.00 depending on size of bathroom**
- **Kitchen remodel design fee only \$5000.00-\$6000.00 and up depending on size**
- **One full room design only runs approximately \$5000.00**
- **Products are priced out at our Retail cost when applicable.We do not mark up prices as most designers do.**
- **Multiple rooms design or whole house projects can be priced out at a yearly fee. This allows ample time to complete your whole house project. Cost typically runs \$30,000-\$50,000 and up depending on size and scope of project. This fee is payable monthly or quarterly.**
- **Our minimum project fee is \$3500.00 no matter how small the project. Most of my design fees are flat rate based.**

CONSTRUCTION PROJECTS

After a construction project is started,site visits are done initially 2-3 times a week or more often as needed. Once a week is typical to help me keep tabs on the progress. Site visits are defined as unscheduled visits done at our convenience to check on the job. These are not on site meetings.

It is very difficult to put flat fees on projects since all are so unique and different . The above costs are simply a guide based on my experience with other projects.

RUSH PROJECTS OR APPOINTMENTS

- **If you have a tight timeframe and need a project done immediately there will be an additional cost attached as I will need to secure overtime to meet your deadline.**

HOW WE STAY CONNECTED

I PREFER TEXTING AND EMAIL TO PHONE CALLS AS I AM ALMOST ALWAYS OUT WITH CLIENTS, DRIVING OR ON JOB SITES. I HAVE A VERY ACCESSIBLE OFFICE SUITE WHERE YOU CAN DROP OFF OR PICK UP SAMPLES ANYTIME. ONCE WE ENTER INTO AN AGREEMENT YOU WILL HAVE FULL ACCESS TO MY OFFICE. WE ALSO HAVE A DROP BOX AT THE OFFICE WHERE CHECKS AND SMALL ITEMS CAN BE LEFT.

I am an early riser, so many emails and sourcing are done in the wee hours of the day. I do not accept phone calls after 6pm. You can always text if the message is urgent.

I do work some weekends as needed by appointment only.

Please note that I have a great staff that have been hand picked and have been with Show To Sell over 15 years. They handle much of the day to day and production part of the job. On projects, I am the designer,so all design choices and selections, all design decisions are finalized by me. My team may help with many things throughout the process from management to errands,and much of the interaction will come through them.

I hope this takes some of the fear of the unknown out of working with a design team. It's here for your information so that you can be better informed when we start.

**“WE ARE A TEAM OF APPROACHABLE,AFFORDABLE AND ACCESSIBLE DESIGNERS”
WITH OVER THREE DECADES OF CREATING COMFORTABLE SPACES FOR TODAY'S
LIFESTYLES.**